

Lake County Realtors' Open House Extravaganza

June 10, July 8, August 12 - 2018

Welcome Prospective Home Buyers!

Lake County, California is a beautiful and affordable place to live, with housing prices ranging from \$100,000 to over \$1,000,000. Lifestyle in the county is relaxed, traffic free and offers a break from urban living.

Join us for the Open House Extravaganza, a county-wide open house experience, on June 10, 2018, July 8, 2018 and August 12, 2018.

Here are some pointers to get the most out of the Extravaganza

GENERAL INFORMATION

- What homes will be shown?
 Open houses are listed at <u>www.lakecountyopenhouses.com</u>
- 2. What time will homes be open?

The scheduled time is 11:00 am to 4:00 pm, but homebuyers should check each home listed on **www.lakecountyopenhouses.com** to verify the advertised hours and to see a list of homes that will be open.

VIEWING HOMES

1. How many homes can I expect to view?

It depends on how closely located the homes are that you expect to view. Lake County is rather large and it can take 45 minutes to one hour to go from one end of the county to the other. Driving from Hidden Valley Lake to Lakeport takes about 45 minutes. Going from Hidden Valley Lake to Kelseyville is around 30 minutes. City of Clearlake to Lakeport is 35 to 40 minutes. Clearlake to Clearlake Oaks is about 15 minutes and Clearlake Oaks to Lucerne is about 15 minutes. Plan accordingly.

2. Hidden Valley Lake is a closed gate community. How do I gain access to view homes in that community?

The best way to gain access is to call the Realtor at the open house. View the open house at www.lakecountyopenhouses.com and click on the address. The agent's contact info will be on the left hand side midway down the page. You will need to remain with the Realtor and return with them after viewing the home(s.)

Lake County Association of Realtors

www.lcaor.com and www.lakecountyopenhouses.com



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3. How do I get directions from one house to the next?

We recommend you use your smart phone apps. Addresses of the properties are listed on www.lakecountyopenhouses.com. Maps by areas will be posted Friday prior to each event by clicking on Extravaganza Maps. You can also ask the Realtors at the home you are viewing to assist you. Get a *Destinations* magazine (see THINGS TO DO below), which contains a number of maps.

4. What is proper etiquette when viewing homes?

Be respectful. If you have questions about the home ask the Realtor who is at the home or ask your Realtor if they are attending with you. Look, but don't rummage. Make sure there is enough storage space in the home, but don't go through someone else's private belongings.

Before taking photos/videos, check with the Realtor at the house. In some cases, the owners may have requested that no photos should be taken. If you do receive permission, photos and videos should focus on the property itself.

Pick up a property description sheet. Most Realtors will have them available at the property. You can make notes on it as you view the home.

Working with a Realtor. The Realtor at the home should ask you if you are working with a Realtor already. If you are let them know. If you are not, let them know, but there is no obligation to work with the Realtor. We recommend that before choosing a Realtor you should interview a few agents to determine who you might work best with.

5. Why am I being asked to sign a signup sheet?

Realtors will want to follow up with you. The Lake County Association of Realtors would like to email you a questionnaire to get feedback on the event with the intent of measuring the success of it and how it can be improved upon.

THINGS TO DO

1. What is there to do in Lake County?

Things to do in Lake County vary from boating, bird watching, bicycling and hiking to enjoying live music, farmers' markets, wineries and casinos. The Lake County Chamber of Commerce's magazine *Destination for All Seasons* contains information on these activities, maps, places to stay, restaurants to eat at, upcoming events, a description of communities within Lake County and more. A number of Realtors have advertised here too! Realtors may have copies of *Destinations* at the open houses and it's available online at www.lakecochamber.com/destinations/.

For activities going on during your visit, check the Chamber's events calendar at: support.lakecochamber.com/events/calendar.

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