

Sold Market Analysis

	No. of Listings	Dollar Volume	Average Price	Median Price	Average DOM
RESIDENTIAL					
CONVENTIONAL	519	\$165,054,983	\$318,025	\$280,000	162
FHA	20	\$3,908,450	\$195,423	\$280,000	180
VA	16	\$3,722,500	\$232,656	\$280,000	140
CASH	130	\$32,835,913	\$252,584	\$280,000	150
CONTRACT FOR DEED	1	\$139,000	\$139,000	\$139,000	147
EXCHANGE	11	\$4,804,500	\$436,773	\$302,000	227
OWNER FINANCED	27	\$6,042,500	\$223,796	\$215,000	188
OTHER	6	\$3,170,000	\$528,333	\$215,000	204
GOVERNMENT	2	\$344,500	\$172,250	\$172,250	173
Analysis by Area					
ANDERSON SPRNGS	2	\$529,000	\$264,500	\$264,500	105
BLUE LAKES	1	\$190,000	\$190,000	\$190,000	183
BUCKINGHAM	7	\$5,381,000	\$768,714	\$768,000	106
C.L. OAKS	28	\$5,708,600	\$203,879	\$187,000	129
CLEARLAKE EAST	55	\$10,286,000	\$187,018	\$198,000	134
CLEARLAKE KEYS	22	\$6,928,000	\$314,909	\$315,000	148
CLEARLAKE N/NW	46	\$7,895,000	\$171,630	\$150,000	142
CLEARLAKE PARK	30	\$7,667,000	\$255,567	\$194,500	142
CLEARLAKE S/SW	32	\$7,233,910	\$226,060	\$205,000	196
CLR LK RIVIERA	44	\$12,779,050	\$290,433	\$284,975	200
COBB	51	\$14,302,900	\$280,449	\$271,000	144
COPSEY CREEK	2	\$474,500	\$237,250	\$237,250	103
FINLEY	1	\$200,000	\$200,000	\$200,000	134
GLENHAVEN	4	\$1,091,000	\$272,750	\$263,500	251
HIDDEN VALLEY	98	\$33,959,511	\$346,526	\$325,000	171
JAGO BAY	2	\$1,057,500	\$528,750	\$528,750	108
KONO TAYEE	1	\$940,000	\$940,000	\$940,000	62
KONOCTI BAY	1	\$120,000	\$120,000	\$120,000	134
LAKEPORT NORTH	74	\$26,477,820	\$357,808	\$299,000	175
LAKEPORT SOUTH	24	\$9,548,815	\$397,867	\$342,500	136
LOCH LOMOND	6	\$1,528,500	\$254,750	\$234,500	89
LOWER LAKE	17	\$5,424,500	\$319,088	\$289,000	160
LUCERNE	42	\$8,154,318	\$194,150	\$185,500	178
MIDDLETOWN	11	\$5,527,500	\$502,500	\$400,000	138
MORGAN VALLEY	1	\$575,000	\$575,000	\$575,000	90
NICE	33	\$8,035,150	\$243,489	\$204,000	190
OTHER	15	\$8,228,842	\$548,589	\$445,000	140
PARADISE COVE	1	\$500,000	\$500,000	\$500,000	143
PILLSBURY	1	\$215,000	\$215,000	\$215,000	338
RIVIERA HEIGHTS	11	\$4,594,000	\$417,636	\$425,000	187
RIVIERA WEST	6	\$2,327,500	\$387,917	\$395,000	211
SCOTTS VALLEY	1	\$305,000	\$305,000	\$305,000	225
SODA BAY	3	\$1,700,000	\$566,667	\$318,000	133
SPRING VALLEY	16	\$4,516,530	\$282,283	\$254,500	168
TWIN LAKES	3	\$730,000	\$243,333	\$235,000	163

UPPER LAKE	10	\$4,274,000	\$427,400	\$307,000	177	
WINDFLOWER PONT	1	\$906,500	\$906,500	\$906,500	73	
ORCHARD SHORES	2	\$389,500	\$194,750	\$194,750	115	
KELSEYVILLE PROPER	25	\$8,780,900	\$351,236	\$319,000	184	
KELSEYVILLE	2	\$540,000	\$270,000	\$270,000	83	
	Totals	732	\$220,022,346	\$300,577	\$265,000	162
Non Co-op Sales	257	\$74,665,733	\$290,528	\$259,000	159	
Co-op Sales	475	\$145,356,613	\$306,014	\$269,000	164	
All Sold Listings	732	\$220,022,346	\$300,577	\$265,000	162	