

	No. of Listings	Dollar Volume	Average Price	Median Price	Average DOM
RESIDENTIAL					
CONVENTIONAL	805	\$152,330,093	\$189,230	\$172,000	139
FHA	38	\$4,492,326	\$118,219	\$121,750	149
VA	12	\$1,716,902	\$143,075	\$144,600	151
ASSUMPTION	1	\$56,000	\$56,000	\$56,000	129
CASH	217	\$37,855,313	\$174,448	\$150,000	129
EXCHANGE	9	\$2,875,000	\$319,444	\$235,000	89
OWNER FINANCED	47	\$8,852,550	\$188,352	\$128,000	167
OTHER	17	\$2,373,700	\$139,629	\$142,000	148
GOVERNMENT	2	\$139,900	\$69,950	\$69,950	248
Analysis by Area					
ANDERSON SPRNGS	5	\$780,000	\$156,000	\$160,000	165
BLUE LAKES	1	\$135,000	\$135,000	\$135,000	137
BUCKINGHAM	16	\$5,081,500	\$317,594	\$347,000	131
C.L. OAKS	55	\$7,127,739	\$129,595	\$111,000	150
CLEARLAKE EAST	103	\$9,826,755	\$95,405	\$87,000	141
CLEARLAKE KEYS	52	\$8,516,805	\$163,785	\$154,500	114
CLEARLAKE N/NW	43	\$5,049,751	\$117,436	\$94,000	119
CLEARLAKE PARK	41	\$5,873,577	\$143,258	\$120,000	133
CLEARLAKE S/SW	28	\$3,758,800	\$134,243	\$134,450	124
CLR LK RIVIERA	87	\$15,697,795	\$180,434	\$170,000	108
COBB	69	\$13,388,795	\$194,041	\$174,000	130
COPSEY CREEK	1	\$126,500	\$126,500	\$126,500	214
CORINTHIAN BAY	3	\$1,029,000	\$343,000	\$339,000	121
FINLEY	3	\$580,000	\$193,333	\$90,000	67
GLENHAVEN	3	\$771,000	\$257,000	\$235,000	163
HIDDEN VALLEY	204	\$45,961,837	\$225,303	\$216,125	158
JAGO BAY	4	\$1,169,000	\$292,250	\$292,000	99
KELSEYVILLE	50	\$10,805,000	\$216,100	\$193,700	157
KONO TAYEE	4	\$1,134,000	\$283,500	\$282,500	65
KONOCTI BAY	2	\$189,900	\$94,950	\$94,950	55
LAKEPORT NORTH	92	\$18,857,781	\$204,976	\$170,500	140
LAKEPORT SOUTH	56	\$11,159,900	\$199,284	\$162,500	141
LOCH LOMOND	13	\$1,950,250	\$150,019	\$142,000	100
LOWER LAKE	20	\$4,988,900	\$249,445	\$198,000	131
LUCERNE	66	\$7,615,600	\$115,388	\$119,500	121
MIDDLETOWN	24	\$7,669,039	\$319,543	\$312,500	145
MORGAN VALLEY	2	\$226,500	\$113,250	\$113,250	232
MOUNT HANNAH	1	\$199,750	\$199,750	\$199,750	356
NICE	27	\$3,290,720	\$121,879	\$100,000	164
PARADISE COVE	5	\$2,604,000	\$520,800	\$370,000	220
RIVIERA HEIGHTS	6	\$1,394,390	\$232,398	\$237,500	100
RIVIERA WEST	12	\$2,986,500	\$248,875	\$226,000	107
SCOTTS VALLEY	3	\$786,000	\$262,000	\$234,000	39
SODA BAY	8	\$1,468,000	\$183,500	\$157,000	154
SPRING VALLEY	13	\$1,909,400	\$146,877	\$146,200	192
UPPER LAKE	25	\$6,177,300	\$247,092	\$189,900	167
WINDFLOWER PONT	1	\$405,000	\$405,000	\$405,000	118

	Totals	1,148	\$210,691,784	\$183,529	\$164,150	138
Non Co-op Sales		503	\$89,684,137	\$178,298	\$160,000	134
Co-op Sales		645	\$121,007,647	\$187,609	\$165,000	142
All Sold Listings		1,148	\$210,691,784	\$183,529	\$164,150	138

THIS INFORMATION IS DEEMED RELIABLE, BUT NOT GUARANTEED.
 BASED ON INFORMATION FROM THE LAKE COUNTY ASSOCIATION OF REALTORS MULTIPLE LISTING
 SERVICE FOR THE PERIOD JANUARY 1, 2002 THROUGH DECEMBER 31, 2002.