

	No. of Listings	Dollar Volume	Average Price	Median Price	Average DOM
RESIDENTIAL					
CONVENTIONAL	969	\$217,170,291	\$224,118	\$207,000	143
FHA	16	\$2,142,900	\$133,931	\$142,250	152
VA	14	\$2,294,940	\$163,924	\$162,250	141
ASSUMPTION	1	\$130,000	\$130,000	\$130,000	87
CASH	198	\$39,500,802	\$199,499	\$172,500	127
EXCHANGE	19	\$4,644,550	\$244,450	\$217,250	112
OWNER FINANCED	31	\$6,284,411	\$202,723	\$124,000	151
OTHER	12	\$2,348,000	\$195,667	\$155,750	173
GOVERNMENT	2	\$524,500	\$262,250	\$262,250	101
Analysis by Area					
ANDERSON SPRNGS	3	\$535,500	\$178,500	\$190,500	153
BLUE LAKES	2	\$474,000	\$237,000	\$237,000	78
BUCKINGHAM	32	\$12,380,500	\$386,891	\$365,000	185
BUTTS CANYON RD	1	\$109,000	\$109,000	\$109,000	342
C.L. OAKS	58	\$7,793,850	\$134,377	\$118,500	139
CLEARLAKE EAST	64	\$7,471,261	\$116,738	\$97,000	123
CLEARLAKE KEYS	39	\$8,097,900	\$207,638	\$189,900	98
CLEARLAKE N/NW	66	\$7,948,197	\$120,427	\$101,024	120
CLEARLAKE PARK	30	\$5,885,750	\$196,192	\$162,500	132
CLEARLAKE S/SW	43	\$7,106,991	\$165,279	\$140,000	162
CLR LK RIVIERA	101	\$20,192,901	\$199,930	\$192,000	130
COBB	71	\$15,361,400	\$216,358	\$197,500	117
COPSEY CREEK	2	\$328,500	\$164,250	\$164,250	106
CORINTHIAN BAY	3	\$1,215,000	\$405,000	\$330,000	185
GLENHAVEN	6	\$913,500	\$152,250	\$149,750	244
HIDDEN VALLEY	266	\$67,340,104	\$253,158	\$245,084	145
JAGO BAY	6	\$1,518,500	\$253,083	\$212,250	209
KELSEYVILLE	57	\$14,387,115	\$252,406	\$230,000	173
KONO TAYEE	1	\$230,200	\$230,200	\$230,200	257
KONOCTI BAY	2	\$207,000	\$103,500	\$103,500	56
LAKEPORT NORTH	118	\$27,797,700	\$235,574	\$211,500	137
LAKEPORT SOUTH	51	\$12,355,500	\$242,265	\$217,500	155
LOCH LOMOND	7	\$1,280,000	\$182,857	\$176,000	134
LOWER LAKE	38	\$10,306,700	\$271,229	\$242,450	160
LUCERNE	55	\$8,450,500	\$153,645	\$140,000	112
MIDDLETOWN	20	\$7,438,000	\$371,900	\$314,250	150
MOUNT HANNAH	1	\$150,000	\$150,000	\$150,000	102
NICE	35	\$5,646,940	\$161,341	\$134,000	140
PARADISE COVE	2	\$2,450,000	\$1,225,000	\$1,225,000	28
PILLSBURY	1	\$120,000	\$120,000	\$120,000	71
RIVIERA HEIGHTS	13	\$3,200,185	\$246,168	\$239,000	158
RIVIERA WEST	15	\$4,382,300	\$292,153	\$309,000	194
SCOTTS VALLEY	4	\$1,596,500	\$399,125	\$369,500	185
SODA BAY	11	\$2,280,000	\$207,273	\$177,000	175
SPRING VALLEY	15	\$2,387,500	\$159,167	\$148,500	124
TWIN LAKES	3	\$517,000	\$172,333	\$155,000	129
UPPER LAKE	15	\$3,856,500	\$257,100	\$215,000	185

WALNUT BEACH	3	\$447,900	\$149,300	\$149,000	59
WINDFLOWER PONT	2	\$880,000	\$440,000	\$440,000	63
Totals	1,262	\$275,040,394	\$217,940	\$199,900	141
Non Co-op Sales	541	\$120,226,711	\$222,231	\$205,000	139
Co-op Sales	721	\$154,813,683	\$214,721	\$195,000	142
All Sold Listings	1,262	\$275,040,394	\$217,940	\$199,900	141

THIS INFORMATION IS DEEMED RELIABLE, BUT NOT GUARANTEED.
 BASED ON INFORMATION FROM THE LAKE COUNTY ASSOCIATION OF REALTORS MULTIPLE LISTING
 SERVICE FOR THE PERIOD JANUARY 1, 2003 THROUGH DECEMBER 31, 2003.