

	No. of Listings	Dollar Volume	Average Price	Median Price	Average DOM
RESIDENTIAL					
CONVENTIONAL	1,129	\$304,381,801	\$269,603	\$255,000	129
FHA	5	\$760,800	\$152,160	\$155,000	149
VA	10	\$1,957,500	\$195,750	\$192,000	220
ASSUMPTION	1	\$705,000	\$705,000	\$705,000	296
CASH	256	\$60,019,756	\$234,452	\$213,250	115
EXCHANGE	15	\$4,058,225	\$270,548	\$275,000	123
OWNER FINANCED	24	\$5,229,670	\$217,903	\$145,000	125
OTHER	16	\$4,556,900	\$284,806	\$262,500	105
GOVERNMENT	1	\$234,000	\$234,000	\$234,000	65
Analysis by Area					
ANDERSON SPRNGS	1	\$273,000	\$273,000	\$273,000	279
BLUE LAKES	6	\$1,325,900	\$220,983	\$214,450	87
BUCKINGHAM	19	\$9,586,000	\$504,526	\$455,000	116
C.L. OAKS	54	\$10,316,850	\$191,053	\$154,750	150
CLEARLAKE EAST	63	\$8,925,921	\$141,681	\$135,000	136
CLEARLAKE KEYS	47	\$12,970,450	\$275,967	\$260,000	126
CLEARLAKE N/NW	112	\$18,177,548	\$162,300	\$146,000	128
CLEARLAKE PARK	44	\$8,692,200	\$197,550	\$136,400	108
CLEARLAKE S/SW	43	\$7,302,050	\$169,815	\$159,000	126
CLR LK RIVIERA	119	\$29,991,610	\$252,030	\$245,000	109
COBB	74	\$18,792,900	\$253,958	\$247,000	104
CORINTHIAN BAY	6	\$2,896,000	\$482,667	\$477,000	106
FINLEY	2	\$442,000	\$221,000	\$221,000	128
GLENHAVEN	5	\$1,122,000	\$224,400	\$262,000	118
HIDDEN VALLEY	300	\$95,751,073	\$319,170	\$306,500	127
JAGO BAY	5	\$1,967,500	\$393,500	\$245,000	107
KELSEYVILLE	61	\$19,081,460	\$312,811	\$282,000	121
KONO TAYEE	4	\$1,581,000	\$395,250	\$272,000	69
KONOCI BAY	1	\$170,000	\$170,000	\$170,000	42
LAKEPORT NORTH	135	\$41,754,350	\$309,291	\$299,000	123
LAKEPORT SOUTH	61	\$15,928,100	\$261,116	\$234,900	132
LOCH LOMOND	12	\$2,571,500	\$214,292	\$203,000	114
LOWER LAKE	29	\$7,095,100	\$244,659	\$240,000	177
LUCERNE	59	\$10,799,345	\$183,040	\$175,000	134
MIDDLETOWN	35	\$12,284,100	\$350,974	\$341,500	155
MORGAN VALLEY	2	\$459,000	\$229,500	\$229,500	94
MOUNT HANNAH	1	\$165,000	\$165,000	\$165,000	78
NICE	43	\$8,285,425	\$192,684	\$170,000	150
PARADISE COVE	8	\$5,589,000	\$698,625	\$505,000	184
RIVIERA HEIGHTS	24	\$6,189,570	\$257,899	\$253,085	108
RIVIERA WEST	17	\$5,673,500	\$333,735	\$320,000	137
SCOTTS VALLEY	2	\$970,000	\$485,000	\$485,000	111
SODA BAY	15	\$4,240,500	\$282,700	\$255,000	129
SPRING VALLEY	22	\$4,367,900	\$198,541	\$199,500	124
TWIN LAKES	1	\$250,000	\$250,000	\$250,000	105
UPPER LAKE	24	\$5,581,300	\$232,554	\$234,950	182
WINDFLOWER PONT	1	\$334,500	\$334,500	\$334,500	69

	Totals	1,457	\$381,903,652	\$262,116	\$248,000	127
Non Co-op Sales		547	\$136,985,290	\$250,430	\$239,900	126
Co-op Sales		910	\$244,918,362	\$269,141	\$250,000	128
All Sold Listings		1,457	\$381,903,652	\$262,116	\$248,000	127

THIS INFORMATION IS DEEMED RELIABLE, BUT NOT GUARANTEED.
 BASED ON INFORMATION FROM THE LAKE COUNTY ASSOCIATION OF REALTORS MULTIPLE LISTING
 SERVICE FOR THE PERIOD JANUARY 1, 2004 THROUGH DECEMBER 31, 2004.