

	No. of Listings	Dollar Volume	Average Price	Median Price	Average DOM
RESIDENTIAL					
CONVENTIONAL	1,153	\$368,446,569	\$319,555	\$295,000	123
FHA	12	\$2,058,370	\$171,531	\$162,500	144
VA	8	\$2,073,050	\$259,131	\$255,000	144
ASSUMPTION	2	\$600,000	\$300,000	\$300,000	228
CASH	218	\$53,105,182	\$243,602	\$222,000	109
CONTRACT FOR DEED	2	\$270,000	\$135,000	\$135,000	100
EXCHANGE	30	\$10,824,218	\$360,807	\$342,325	132
OWNER FINANCED	15	\$5,533,340	\$368,889	\$230,000	171
OTHER	15	\$4,845,355	\$323,024	\$208,100	189
GOVERNMENT	5	\$845,500	\$169,100	\$174,500	159
Analysis by Area					
ANDERSON SPRNGS	4	\$844,000	\$211,000	\$222,000	138
BLUE LAKES	4	\$1,872,000	\$468,000	\$465,000	146
BUCKINGHAM	20	\$10,357,500	\$517,875	\$487,500	118
BUTTS CANYON RD	1	\$865,000	\$865,000	\$865,000	92
C.L. OAKS	66	\$15,521,340	\$235,172	\$196,250	136
CLEARLAKE EAST	105	\$17,186,280	\$163,679	\$160,000	140
CLEARLAKE KEYS	41	\$13,952,640	\$340,308	\$350,000	111
CLEARLAKE N/NW	113	\$22,588,510	\$199,898	\$170,000	144
CLEARLAKE PARK	65	\$15,112,789	\$232,504	\$199,900	122
CLEARLAKE S/SW	43	\$8,888,245	\$206,703	\$195,000	132
CLR LK RIVIERA	136	\$42,202,347	\$310,311	\$296,000	106
COBB	93	\$28,278,150	\$304,066	\$289,000	114
CORINTHIAN BAY	4	\$2,629,000	\$657,250	\$637,500	65
FINLEY	3	\$1,219,000	\$406,333	\$269,000	146
GLENHAVEN	6	\$1,533,000	\$255,500	\$229,500	108
HIDDEN VALLEY	226	\$84,085,105	\$372,058	\$359,325	124
JAGO BAY	4	\$2,098,000	\$524,500	\$505,500	108
KELSEYVILLE	60	\$25,071,300	\$417,855	\$381,250	118
KONO TAYEE	1	\$785,000	\$785,000	\$785,000	73
KONOCTI BAY	1	\$65,950	\$65,950	\$65,950	13
LAKEPORT NORTH	135	\$46,098,345	\$341,469	\$304,000	127
LAKEPORT SOUTH	54	\$18,054,725	\$334,347	\$301,250	117
LANDS END	2	\$1,329,000	\$664,500	\$664,500	91
LOCH LOMOND	13	\$3,446,160	\$265,089	\$240,000	103
LOWER LAKE	35	\$10,963,270	\$313,236	\$265,000	123
LUCERNE	61	\$15,425,285	\$252,874	\$212,000	89
MIDDLETOWN	27	\$12,953,218	\$479,749	\$449,900	123
MORGAN VALLEY	1	\$145,900	\$145,900	\$145,900	46
MOUNT HANNAH	4	\$1,233,500	\$308,375	\$305,500	95
NICE	43	\$9,715,775	\$225,948	\$202,700	132
PARADISE COVE	5	\$4,022,000	\$804,400	\$765,000	165
PILLSBURY	2	\$387,500	\$193,750	\$193,750	123
RIVIERA HEIGHTS	17	\$5,678,000	\$334,000	\$318,000	131
RIVIERA WEST	16	\$6,749,000	\$421,813	\$414,550	93
SCOTTS VALLEY	4	\$2,505,000	\$626,250	\$617,500	311
SODA BAY	9	\$3,441,400	\$382,378	\$293,000	100

SPRING VALLEY	14	\$3,588,450	\$256,318	\$260,000	140
TWIN LAKES	2	\$290,000	\$145,000	\$145,000	155
UPPER LAKE	18	\$6,239,900	\$346,661	\$307,650	131
WINDFLOWER PONT	2	\$1,180,000	\$590,000	\$590,000	209
Totals	1,460	\$448,601,584	\$307,261	\$286,500	123
Non Co-op Sales	501	\$155,113,040	\$309,607	\$292,500	124
Co-op Sales	959	\$293,488,544	\$306,036	\$285,000	123
All Sold Listings	1,460	\$448,601,584	\$307,261	\$286,500	123

THIS INFORMATION IS DEEMED RELIABLE, BUT NOT GUARANTEED.
 BASED ON INFORMATION FROM THE LAKE COUNTY ASSOCIATION OF REALTORS MULTIPLE LISTING
 SERVICE FOR THE PERIOD JANUARY 1, 2002 THROUGH DECEMBER 31, 2002.