

	No. of Listings	Dollar Volume	Average Price	Median Price	Average DOM
RESIDENTIAL					
CONVENTIONAL	725	\$240,835,080	\$332,186	\$299,900	147
FHA	9	\$2,056,165	\$228,463	\$225,000	176
VA	5	\$986,100	\$197,220	\$200,000	204
ASSUMPTION	3	\$756,000	\$252,000	\$235,000	232
CASH	142	\$46,093,723	\$324,604	\$230,000	134
CONTRACT FOR DEED	1	\$234,000	\$234,000	\$234,000	70
EXCHANGE	11	\$4,004,130	\$364,012	\$265,000	128
OWNER FINANCED	12	\$3,727,900	\$310,658	\$270,000	182
OTHER	6	\$1,389,000	\$231,500	\$143,500	172
GOVERNMENT	1	\$332,000	\$332,000	\$332,000	207
Analysis by Area					
ANDERSON SPRNGS	4	\$1,174,500	\$293,625	\$299,750	96
BLUE LAKES	1	\$299,000	\$299,000	\$299,000	52
BUCKINGHAM	15	\$11,016,500	\$734,433	\$507,000	120
C.L. OAKS	37	\$6,658,500	\$179,959	\$149,000	139
CLEARLAKE EAST	73	\$15,912,209	\$217,975	\$205,000	157
CLEARLAKE KEYS	19	\$7,455,500	\$392,395	\$382,000	140
CLEARLAKE N/NW	77	\$14,209,760	\$184,542	\$169,000	141
CLEARLAKE PARK	50	\$12,775,400	\$255,508	\$228,750	125
CLEARLAKE S/SW	26	\$6,191,230	\$238,124	\$228,250	168
CLR LK RIVIERA	74	\$23,724,750	\$320,605	\$306,000	137
COBB	58	\$17,832,200	\$307,452	\$282,000	155
COPSEY CREEK	2	\$463,000	\$231,500	\$231,500	103
FINLEY	2	\$907,000	\$453,500	\$453,500	42
GLENHAVEN	3	\$890,000	\$296,667	\$325,000	132
HIDDEN VALLEY	134	\$52,418,045	\$391,179	\$383,375	169
JAGO BAY	2	\$1,830,000	\$915,000	\$915,000	334
KELSEYVILLE	40	\$15,319,615	\$382,990	\$324,500	122
KONO TAYEE	3	\$976,500	\$325,500	\$329,000	177
LAKEPORT NORTH	70	\$27,641,198	\$394,874	\$360,395	156
LAKEPORT SOUTH	29	\$13,108,800	\$452,028	\$320,000	154
LANDS END	2	\$1,035,000	\$517,500	\$517,500	51
LOCH LOMOND	6	\$1,400,300	\$233,383	\$219,500	88
LOWER LAKE	35	\$12,094,250	\$345,550	\$349,000	157
LUCERNE	45	\$10,958,665	\$243,526	\$235,000	122
MIDDLETOWN	19	\$7,504,000	\$394,947	\$395,000	113
NICE	21	\$5,277,400	\$251,305	\$225,000	139
PARADISE COVE	4	\$6,690,000	\$1,672,500	\$1,415,000	136
PILLSBURY	2	\$531,000	\$265,500	\$265,500	158
RIVIERA HEIGHTS	16	\$5,998,580	\$374,911	\$358,975	136
RIVIERA WEST	6	\$2,635,500	\$439,250	\$432,000	131
SCOTTS VALLEY	1	\$2,300,000	\$2,300,000	\$2,300,000	306
SODA BAY	3	\$1,008,000	\$336,000	\$345,000	185
SPRING VALLEY	21	\$5,934,500	\$282,595	\$246,500	156
TWIN LAKES	1	\$237,000	\$237,000	\$237,000	229
UPPER LAKE	13	\$5,103,696	\$392,592	\$350,000	121
WINDFLOWER PONT	1	\$902,500	\$902,500	\$902,500	187

	Totals	915	\$300,414,098	\$328,321	\$295,000	146
Non Co-op Sales		305	\$97,279,713	\$318,950	\$289,000	150
Co-op Sales		610	\$203,134,385	\$333,007	\$295,000	144
All Sold Listings		915	\$300,414,098	\$328,321	\$295,000	146

THIS INFORMATION IS DEEMED RELIABLE, BUT NOT GUARANTEED.
 BASED ON INFORMATION FROM THE LAKE COUNTY ASSOCIATION OF REALTORS MULTIPLE LISTING
 SERVICE FOR THE PERIOD JANUARY 1, 2002 THROUGH DECEMBER 31, 2002.